



شركة أبو قير للأسمدة والصناعات الكيماوية  
Abu Qir Fertilizers and Chemical Industries Co.

Currency & Rounding  
Egyptian pound / pound

The following is a summary of the financial statements and indicators for the financial period ended 31/03/2023:-

(A) Income Statement for the financial period ended 31/03/2023

Description	Plan Of The Period	31/3/2023	31/3/2022	change from the planned period %	change from similar past period %
Sales	9,375,724,050	17,300,888,390	12,043,277,849	84.53	43.66
Gross Profit	3,637,400,957	10,822,254,628	7,975,325,424	197.53	35.70
sales / Gross Profit %	38.80	62.55	66.22	61.24	(5.54)
Net profit before tax	4,081,534,636	16,403,088,112	8,864,008,071	301.89	85.05
Net profit after tax	3,245,013,557	12,958,722,010	6,964,526,491	299.34	86.07
Earnings Per share	2.13	8.58	4.63	302.82	85.31

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الشركة حاصلة على شهادة أيزو ٩٠٠١ - أيزو ١٤٠٠١ - أيزو ١٨٠٠١ - أيزو ١٧٠٢٥



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www.abuqir.com

الإدارة والمصانع :  
الطابية خط رشيد - إسكندرية  
الرقم البريدي : ٢١٩١١  
تليفون : ٥٦٠٣٠٣٠ (+٢٠٣)  
فاكس : ٥٦٠٣٠٣٢ (+٢٠٣)

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## (B) Financial Position Statement in 31/03/2023

Description	31/3/2023	30/6/2022	Change %
Net Working Capital	20,073,091,969	12,559,628,260	59.82
Net Shareholder's Equity	28,167,480,800	17,806,394,611	58.19
Paid up Capital	1,892,813,580	1,892,813,580	—
Reserves	6,769,140,193	727,864,932	830.00
Retained Earnings	13,864,486	2,260,393,759	(99.39)
Net Profit For The Period	12,958,722,010	9,054,139,328	43.12

## (C) CashFlow Statement in 31/03/2022

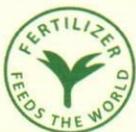
Description	31/3/2023	31/3/2022	Change %
Cash Flows From Operating Activities	7,631,415,676	6,975,432,562	9.40
Cash Flows From Investing Activities	5,610,710,291	(2,952,801,453)	(290.01)
Cash Flows From Financing Activities	(4,653,329,833)	(2,553,417,278)	82.24



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**(D) Important events during the period from 01/07/2022 until 31/03/2023:-**

- Abu Qir Fertilizers and Chemical Industries Company achieved during the financial period ending on 31/03/2023 the following results and indicators:-
  - Total revenues from the main activity amounted to 17301 million pounds, an increase of 85% over the plan, and 12043 million pounds during the same period, an increase of 44%.
  - A net profit before tax of 16403 million pounds, an increase of 302% over the plan, compared to 8864 million pounds during the same period, an increase of 85%.
  - A net profit after tax of 12959 million pounds, an increase of 299% over the plan, compared to 3203 million pounds during the same period, an increase of 86%.

**The increase in net profit after tax is due to the following reasons:**

- 1- Continuous operation of all plants with full capacity.
  - 2- Improvement in the average prices of export, local free market and agricultural associations during the current period compared to the same period.
  - 3- Good marketing of the company's products and getting the best prices while opening new markets.
  - 4- Flexible sales and marketing policy in the economic way pursued by the company to achieve the best results.
  - 5- Liberalizing the exchange rate of the dollar against the Egyptian pound on 27/10/2022 and the resulting successive movements of the exchange rate.
  - 6- Good financial portfolio management.
- On 13/09/2022 the Prime Minister's Decision No. 3221 for the year 2022 was issued to determine the selling price of natural gas supplied to the nitrogen fertilizer industry according to a price equation that takes into account the selling prices of the Ministry of Agriculture and export prices according to the average price of international bulletins and so that the minimum price is not less than Selling for \$4.5/MMBTU, Note that the Prime Minister's Decision No. (2902) of 2021 on 28/10/2021 had previously been issued to determine the price of supplying natural gas to industrial activities, including the fertilizers and petrochemicals industries, to be \$5.75/ MMBTU instead of \$4.50/ MMBTU , from the beginning of 01/11/2021.
  - Issuance of Prime Minister's Decision No. (169) dated 17/11/2021 approving the rise of the supplying price of the ton of nitrogen-subsidized fertilizers (urea - nitrate) to be 4500/4400 pounds per ton, instead of 3000/2900 pounds per ton, from the beginning of 19/11/2021 and this affected the current period compared to the same period.
  - The local free market prices were increased as of 22/05/2022 (urea - nitrate) to 9650/9450 pounds per ton, compared to an average local free market price during the year 2021/2022 of 8302 pounds / ton and this affected the current period compared to the same period.

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### Avowal

We avow that the data listed above are extracted from the company's financial statements that were issued by the board of directors held on 18/04/2023 and the auditor's report has not yet been issued. We pledge to send it as soon as the auditor's report is issued on it and no later than before the start of the next day's trading session, according to the date recorded in the auditor's report, which we expect to be unqualified opinion report.

Chairman & Managing Director

Engineer/ Abed Ezz al Rijal

Head of Financial Sectors

Accountant / Khaled Mostafa Sokkar



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Date: 18/04/2023

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الشركة حاصلة على شهادة أيزو 9001 - أيزو 14001 - أيزو 18001 - أيزو 17025



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